

## SAP S/4HANA Enterprise Management Qualified Solution

**SAP® Qualified**  
Partner-Packaged Solution  
for the Intelligent Enterprise

**YASH**  
Technologies  
*More than what you think.*

As a trusted Global SAP® Partner, YASH Technologies helps organizations operate with greater agility, make faster decisions, and collaborate seamlessly with their value chain. YASH offers comprehensive, tailored, and future-proof SAP services to enable customers to simplify their business operations, drive innovation and grow revenues. With a specialized global resource base of 4000 SAP consultants dispersed across six continents and 43 delivery centers, YASH is well-positioned to design, implement, and maintain complex SAP solution landscapes and help customers realize exceptional business value.

YASH Industry Solutions, including ServiceOne, combine the in-depth YASH Industry expertise and SAP S/4HANA Best Practices to offer pre-configured solutions that focus on the business needs of specific industries. Built on SAP S/4HANA, the in-memory ERP Suite that acts as the Digital Core of the entire enterprise, it supports the Internet of Things (IoT), Big Data, real-time analytics, mobile business networks, third-party systems, etc. and helps customers drive enterprise-wide business transformation.

 **ServicesOne**

### Solution Highlights

#### S/4HANA Enterprise Edition

- Engagement management
- Service management
- Resource management
- Profitability analysis
- Project-based services
- Project planning
- Service contracts

#### Other Features

- Industry best practices & deployment accelerators
- Faster processing with S/4HANA in-memory computing
- Better decision-making, with real-time information
- Real-time business analytics with HANA Live
- Fiori Apps

### Benefits

- Spend visibility
- Leverage real-time information for faster and more profitable decision making
- Tracking deadlines and budgets
- Maximized operational efficiencies of managed services.
- Ability to forecast resource demand accurately
- Tracking time and expenses for different billing scenarios to gauge profitability
- Order-to-cash process efficiencies and lower TCO
- Simplified User Experience (UX) with Fiori, Personas
- High Data quality migration using YASH DataOne
- Reduction in data footprint, TCO, development costs,
- Faster transaction processing and reporting
- Heightened customer satisfaction

## YASH Offerings:

Module	Standard	Extended*
<b>Engagement Management</b>	Quotation Process Sales Order with a Fixed Price & T&M Billing Sales Order with External Resources Sales Order with Partial and Down Payment	
<b>Time &amp; Expenses Management</b>		Time Recording
<b>Service Management</b>	Service with Fix-priced Billing Service with Time and Material-based Billing	Service Contract with Periodic Billing
<b>Procurement</b>	External Procurement of Services	External Procurement of Third-party Resources
<b>Project Management</b>		Project with a Fixed price & T&M Billing Project with Sales Order with a Fixed price and T&M Billing
<b>Financial Accounting</b>	General Ledger Account Receivables Account Payables Bank Accounting Financial Close	Asset Accounting
<b>Management Accounting</b>	Cost Center Planning Period-end Closing	Overhead Cost Accounting-actual Profitability & Cost Analysis

\*Extended offering includes processes listed in addition to processes in the standard offering.

Feature	Standard	Extended
<b>Approach</b>	<p>Ideal for organizations with complex business processes, where process automation and business analytics are the basic requirements and are looking to use extended functionalities of the SAP solution.</p> <p>Best practices based on additional customization.</p>	<p>Ideal for companies with a need for elaborate functionalities, complex requirements, and detailed business analytics and reporting.</p> <p>Best practices based on extended customization.</p>
<b>Approximate Organization Size</b>	1 Legal entity, 3-4 plants	1 legal entity, 6 plants
<b>Duration of Implementation</b>	18 Weeks	22 Weeks
<b>Implementation Cost</b>	\$350,000 – 400,000	\$500,000 – 600,000
<b>Licence Cost</b>	Based on users selected	Based on users selected
<b>Additional options available:</b>	On Premise, Cloud and Hosting	On Premise, Cloud and Hosting
<b>Fiori Apps</b>	Yes	Yes
<b>CDS Views/Dashboards</b>	Yes	Yes

### Add On Packages:

- Hybris Cloud 4 Customer
- Travel Expense Management
- Project Systems
- Credit Management
- Business Analytics/ Reporting Tools

## YASH Value Proposition

- Experienced functional & industry domain-specific consultants for ServicesOne deployment
- Projects can be delivered leveraging 'Onsite - Offshore' models leading to significant cost reductions
- Subject matter experts as advisors and business-solution architects
- Strong technical team with proven expertise in development, integration, and infrastructure (including Hyperscalar Cloud Platforms)
- Rapid implementation with quick ROI and low risks
- Flexible offerings with an option to include add-on packages as needed

## Customer References

LIONBRIDGE

LIVEPERSON

Day & Zimmermann

## About YASH Technologies

YASH Technologies focuses on customer success. As a leading technology services and outsourcing partner for large and fast growing global customers, the company leverages technology and flexible business models to drive innovation and value throughout its customer's enterprise. YASH customer centric engagement and delivery framework integrates specialized domain and consulting capabilities with proprietary methodologies and solution offerings to provision application, infrastructure and end user focused Right-Sourcing services. YASH is a SEI CMMI (Level 5) and an ISO 9001:2015 certified company with U.S. and India headquarters and regional sales and development offices globally with customers spread across 6 continents.



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